



DBS Management Associate Programme 2025

Explore a diverse range of opportunities across our business and support units in Indonesia, where you will contribute to shaping the future of banking and drive innovation.

- Consumer Banking & Wealth Management
- Data
- <u>Institutional Banking Group</u>
- Operations
- <u>Technology</u>





As the leading bank in Asia, DBS Consumer Banking Group is in a unique position to help our customers realise their dreams and ambitions. As market leader in consumer banking business, DBS has a full spectrum of products services. and deposits, including investments, insurance, mortgages, credit cards and personal loans, to help our customers realise their dreams and aspirations at every life stage. Our financial solutions are not only the best in the business - they were made just right for you.



Consumer Banking & Wealth Management

Consumer Deposit & Financial Solution

We play a pivotal role in the bank overseeing two core functions: Deposits and Secure Lending.

We manage a comprehensive range of deposit services that cater to all segments within the bank. Our goal is to ensure that our clients have access to secure, convenient, and innovative deposit solutions, enhancing their banking experience and fostering financial growth.

On the secured lending side, we specialize in wealth lending and mortgage services, providing secure lending options tailored to meet the needs of high-net-worth individuals. Our expertise in this area allows us to offer competitive and customized lending solutions, helping our clients achieve their financial aspirations with confidence.

Digital Banking

We empower our customers to achieve financial wellness and freedom through personalized digital experiences, striving to lead in digital transformation. As the digital landscape evolves, we proactively understand our customers and market trends, making data-driven decisions to drive continuous improvements. We take pride in creating seamless, safe, and joyful banking experiences for our customers.

Financial Solutions Management Group

We manage the bank's comprehensive suite of bancassurance products to investment products and work closely with insurers, asset management companies and investment banks to offer innovative financial products to meet the financial needs for our customers.



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Consumer Banking & Wealth Management

MarTech

Our mission is to be the go-to brand for exceptional banking experiences. Leveraging advanced Al and marketing technology, we craft impactful campaigns and provide advertising solutions through strategic digital placements to enhance financial literacy and customer experiences. By analyzing both banking and non-banking data, we deliver deep insights that drive improved services and strong business outcomes.

Payments and Platforms

We power the future of finance with cutting-edge solutions in Cards, PayLah! and Unsecured Loans. Our mission is to deliver seamless, secure and innovative payment experiences, making life easier and more rewarding for our customers. Payment methods like Cards and PayLah! enable everyday experiences and be at the forefront of the payments landscape by offering a range of convenient payment methods including Cards and PayLah! Unsecured Loans also falls under our mandate.

Financial Planning & Advisory Strategic & Management Office

We focus on fostering strong relationships and meaningful connections with various stakeholders, including customers, employees, the community, and government agencies. We are dedicated to ensuring exceptional customer engagement, promoting employee well-being, facilitating community development through POSB initiatives, and fostering collaborations with People's Association/Government agencies.



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Consumer Banking & Wealth Management

Customer Segment Strategy

Our mission is to drive business outcomes through customer-led strategies, identifying market opportunities, and defining value propositions based on a deep understanding of our customers. By collaborating across business units, we aim to lead efforts that grow income and profitability for consumer banking group.

Chief Operating Officer (COO) Office

The COO office ensures Team CBG delivers seamless and joyful digital customer experiences by overseeing strategic distribution, growth, and a healthy balance sheet with effective policies and governance. Comprising seven dedicated teams, it supports our mission to provide invisible, intuitive, and personalized banking services

Ecosystem & Marketplace

Our mission is to seamlessly integrate banking services into our customers' lifestyle journeys by identifying complementary deals, products, and services. Through digital channels, we offer home, travel, and educational products, along with exclusive perks and offers curated for DBS/POSB customers in our Marketplace.



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Consumer Banking & Wealth Management

DBS Treasures is a leading wealth management platform for the affluent. We provide our onshore and offshore clients with a seamless, all-encompassing banking experience, complemented by an extensive array of wealth management solutions. DBS Treasures clients also receive personalised advice and support from wealth advisors and assistant relationship managers.

DBS Private Bank provides a one-stop, full-service touch-point for all banking and wealth management needs, offering the highest level of personalized and digital banking. Our dedicated and experienced Wealth Advisors examine your wealth journey and financial ambitions to curate holistic wealth solutions. They identify opportunities across various asset classes and employ the best strategies and product vehicles tailored to each client's needs. Leveraging partnerships within the DBS global network, we build long-term relationships with our Private Banking clients, delivering high-quality, timely, and comprehensive wealth management, investment, and financial solutions.



Data

The Data Chapter was formed to accelerate our ambition of becoming an Al-fuelled bank and to develop a pool of deep experts who are passionate about driving exponential data-driven outcomes.

Our team of Data Scientists, Data Translators, and Data Analysts collaborates with engineers to tackle complex business challenges. We leverage Advanced Analytics, AI/ML, and Generative AI to unlock insights and deliver cutting-edge solutions.

Our people are our greatest asset, and we provide our data specialists with unparalleled opportunities for growth and development.

Join us and shape the future of banking!



DBS Institutional Banking provides Group corporate customers with a full range of commercial banking products and services, including cash management services, current accounts, time deposits, trade finance. working capital finance, term loans and foreign exchange. Through our continued commitment, DBS has cultivated long-standing relationships with its customers in the region based on account relationship management, service differentiation, product development and rigorous credit standards.



Institutional Banking Group

Relationship Management - Large Corporations/ Middle Capitalisation (Mid Cap) / Small Medium Enterprise (SME) Banking

Institutional Banking Group (IBG) provides customised solutions for businesses from large corporate and institutional clients to small and medium-sized enterprises. We continually invest in product capabilities and digital innovations to support the transformational and financial objectives of our clients.

As part of IBG's coverage / segment team, you will have a hand in broadening and deepening our client relationships, by serving them with our full range of products and solutions comprising credit facilities, global transactional services, digital, treasury, financial advisory, and capital markets solutions.

Syndication & Loan Solutions

Syndication and Loan Solutions is responsible for arranging loan and loan related products for the bank, assisting IBG to buy/sell loans and manage portfolio risks arising from credit, country, and exposure issues.

Syndication and Loan Solutions has offices across Asia, in Singapore, Hong Kong, China and India, and works closely with our coverage and industry bankers across DBS Group, to support our clients. Product coverage includes corporate loans, asset-backed financing, acquisition loans, leveraged finance, private credit, and green and sustainability-linked loans.



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Institutional Banking Group

Global Transaction Services

Global Transaction Services (GTS) comprises of Cash Management & Trade, Securities Services & Fiduciary Services, and Digital Channels.

In an increasingly borderless world marked by burgeoning trade flow, expertise in trade finance services is an invaluable asset. With cash the lifeblood of every company, so too, is a good understanding of how to manage these cashflows. Trade Finance, together with Cash Management, is the mainstay of GTS, and is extended to Small Medium Enterprise (SME) and corporate clients for their local and cross-border financial transaction needs.

Project Finance

Corporate and Investment Banking provides corporate customers with a full range of commercial banking products and services, including cash management services, current accounts, time deposits, trade finance, working capital finance, term loans and foreign exchange. Through our continued commitment, DBS has cultivated long-standing relationships with its customers in the region that are based on account relationship management, service differentiation, product development and rigorous credit standards.

Chief Operating Officer (COO) Office

Group IBG is dedicated to leveraging cutting-edge technologies to drive innovation and efficiency. The IBG COO office is at the forefront of integrating generative AI (Gen AI) technologies into our business process to enhance customer engagement, optimise processes, deliver exceptional value and transforming the operating model.



Central to DBS' commitment to make banking joyful is Group Operations, where innovation is at the forefront of our business. We relish in the challenges which offer us opportunities to excel.

Join us to embark on an exciting journey and learn from the best-in-class across a spectrum of Operations functions in Singapore, Hong Kong, China, Taiwan, Indonesia and India.



Operations

Operations COO

We shape and develop Operations strategy in the areas of digital transformation, people engagement, communication, real estate management, procurement, operations risk, and business continuity for the Bank.

Consumer Banking Group Operations (CBGO)

We partner CBG Consumer Banking/Wealth Management to deliver a differentiated experience and engagement for our Personal Banking/Treasures/Treasures Private Client and Private Banking customers.

Institutional Banking Group Operations (IBGO)

Working in tandem with the Institutional Banking Group, we deliver comprehensive bespoke services to corporates, financial institutions, investment managers, small to medium-sized enterprises, and private bank clients.



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Operations

Global Financial Markets Operations (GFMO)

We partner Indonesia and Regional Global Finance Markets businesses to provide post-trade processing services that allow DBS to be a leading and efficient Treasury and Markets player in Asia.

As a Group Operations Management Associate, your journey with us will be filled with opportunities to learn, grow, and contribute to DBS' vision to be the Best Bank for a Better World.

Are you poised to be the catalyst for Operations transformation? Come onboard and experience the passion our people in Group Operations bring to the table and be the driving force behind the change that truly matters.





Group Technology enables and empowers the bank with an efficient, nimble and resilient infrastructure through a strategic focus on productivity, quality & control, technology, people capability and innovation.

In Group Technology, we manage the majority of the Bank's operational processes and inspire to delight our business partners through our multiple banking delivery channels.

We offer opportunities in 5 core domains.

Application Development and Support

Create and maintain highly resilient, scalable, high performing and secure end-to-end software and digital solutions to deliver business functionality and enhance user experience.

DevOps and Site-Reliability Engineering

Focus on transforming, governing, and assisting technology teams to achieve improvements in availability, performance, and efficiency for their respective applications/systems.

Information and Cybersecurity

Focus on development, implementation, operations and maintenance of the Bank's cybersecurity strategy, framework and programme to support and sustain effective information and cyber security risk management across the group.

Data Engineering and Artificial Intelligence/ Machine Learning

Focus on the delivery of data science/analytical capabilities across the enterprise. To innovate and optimize data as well as machine learning workflows to enable data-driven business activities at large scale and achieve the targeted business outcomes.

ICT Infrastructure

Enable technologists and the business to succeed through simple, fast, secure and world class cloud services and platforms.

